

Ohio Valley Goodwill Industries



2017
Annual Report



we put people to work!

Helping People
Empowering
Caring support
Enriching Lives
Personal
Success
Creating Jobs

WELCOME

Ohio Valley Goodwill Industries is pleased to present this year's 2017 Annual Report. We are proud of the success that our staff and program participants have achieved during the past year and pause to reflect on the many milestones that have been achieved.

In our continuing commitment to environmental preservation, the organization helped to recycle over 53 million pounds of donated product including textiles, household goods and other donations. We also have chosen to be an environmental steward and present this publication with only the most important yearly information.

We encourage you to visit our website at **www.cincinnatiatgoodwill.org** for continuing information, news, success stories and to keep current with Ohio Valley Goodwill's accomplishments.



Ohio Valley Goodwill
thanks Greater
Cincinnati for its
on going support of
our mission.

*The mission of Ohio Valley
Goodwill Industries is to provide
rehabilitation services to persons
of working age who are physically, mentally,
psychologically or socially disabled and
vocationally limited for the purpose of
maximizing their vocational independence.*

BOARD OF DIRECTORS

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George Palmer
Director, Public Relations and Marketing

SERVICES PROVIDED DURING 2016

Ohio HVRP.....	345
Northern Kentucky HVRP.....	140
HUD Rapid Re-Housing I and II (combined).....	213
Supportive Services for Veteran Families	441
Supported Services for Veteran Families – Priority One.....	158
Dormitory.....	34
HAMCO.....	121
Placement Assistance Center	484
TBRA – KY	0
Work Adjustment Services.....	690
Placement Services – Woodlawn	538
Sheltered Employment.....	449
Job Coaching – Woodlawn	660
Skills Training.....	85
Work Evaluation – Woodlawn.....	149
Temporary Employment Services.....	11
Center for Advocacy, Recreation and Education.....	81
Total Services	4,599
Total Clients Placed Into Competitive Employment.....	1,007
*Total Clients Served	3,516

** Some clients received more than one service. Also note that Transportation and Medical (Nursing) services are excluded above which would total 57,160 trips and 13,180 units of service respectively*

COMMUNITY IMPACT

ECONOMIC NUMBERS

Total Wages Paid by Goodwill	\$22,244,533
Total Wages Earned by Placed Clients	17,453,644
Total Taxes Paid by Employees, Goodwill and Outside Employees	11,552,169
Other Expenses (Goodwill Only)	16,366,138
Governmental Assistance Saved.....	9,730,641
Economic Impact (Total of Above Figures).....	\$77,347,125
Total Rehabilitation Service Fees.....	12,619,275
Ratio of Community Impact/Service Fees.....	\$6.12:\$1.00

INDIVIDUAL NUMBERS

Clients.....	3,516
Employees.....	1,971
Donors.....	805,943
Store Customers	1,270,240
Volunteers.....	132
Businesses Involved with Goodwill.....	147
Total Individuals and Business affected by Goodwill	2,081,949

EMPLOYEE NUMBERS

Average Number of Employees/Day	776
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RECYCLING NUMBERS

Textiles	11,894,288
Hard Goods	41,720,302
Cardboard.....	55,140
Steel/Electronic Eq.	86,970
Office Paper	34,490
Total Product Recycled.....	53,791,190

2016 FINANCIAL STATISTICS:

FUNDS WERE RECEIVED FROM

Store Sales & Salvage	\$23,609,869
Industrial Contracts	4,087,417
Rehabilitation Services/Grants.....	12,619,275
Contributions & United Way.....	312,616
Other Revenue	714,918
Total Funds Received.....	\$41,344,095

FUNDS WERE USED FOR

Salaries, Wages, Employment Benefits & Payroll Taxes	27,518,324
Operating Expenses	10,341,660
Debt Repayment	- 0 -
Capital Expenditures	2,340,571
Net Change in General Fund	1,143,540
Total Funds Used.....	\$41,344,095

FINANCIAL CONDITION

Cash & Investments.....	\$34,063,845
Accounts Receivable	2,056,576
Inventory.....	6,060,169
Prepaid Expenses.....	174,854
Land, Building, & Equipment (Net)	22,987,634
Total Assets	\$65,343,078

LIABILITIES & NET WORTH

Accounts Payable.....	\$1,234,424
Accrued Expenses & Taxes	1,175,068
Deferred Revenue.....	137,671
Notes Payable.....	10,290,000
Other Liabilities	1,010,147
Total Liabilities.....	\$13,847,310
Net Worth	\$51,495,768
Total Liabilities & Net Worth	\$65,343,078

% of Programmatic Expenses / Revenue Ratios

Program Expenses		
\$36,140,775	87.3% of Revenues	
Management & General Expenses		
\$ 3,433,981	8.3% of Revenues	
Fundraising Expenses		
\$ 298,077	.7% of Revenues	
Totals		
\$39,836,833	96.3% of Revenues	



we put people to work!



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linkedin.com/company/ohio-valley-goodwill-industries



pinterest.com/cincigoodwill



youtube.com.CinciGoodwill



twitter.com/GOODWILLCINCI



instagram.com/cincigoodwill

AWARDS:

2017

- #1 Brand in World Brand Value Index 2017 as reported by Fast Company Magazine
- 2017 Community Recognition Award Recipients - Brianne Hoagland, Angela Muchmore and Ann Walters. Presented by Butler County Board of Developmental Disabilities
- 2017 Best of Cincinnati Award for Best Thrift Stores from CityBeat Magazine

2016

- 2016 Charitable All Star, Joseph Walter, Cincy Magazine
- 2016 Ohio Rehabilitation Association Award Recipient - Antonio Adams, Doris Brennan Award Winner, nominated by Ohio Valley Goodwill Industries
- 2016 Best Workplace in Ohio
- 2016 Meritorious Service Award, National Coalition for Homeless Veterans - Bill Darnell and John Briggs, Veterans Services team

Professional Affiliations:

ACCES

Cincinnati USA Regional Chamber

Human Services Chamber of Hamilton County

National Rehabilitation Association

Ohio Association of County Boards of Developmental Disabilities Services

Ohio Association of Goodwill Industries

Ohio Rehabilitation Association

Society for Human Resources Management

Southwest Ohio Rehabilitation Association

SourceAmerica

Southwest Ohio Employment Collaborative

Woodlawn Chamber of Commerce

An Equal Opportunity Employer and Services Provider

Accredited by: The Commission on Accreditation of Rehabilitation Facilities (CARF)

Ohio Valley Goodwill Industries is a 501(c) 3 tax exempt organization

The on-going generosity of citizens in the Greater Cincinnati community has helped the organization to maintain its environmental commitment to re-use, re-new and recycle.

2017 Annual Report written by George Palmer, Director Public Relations and Marketing
Artistic Concept and Design: Wilz Design, Inc.

