



2015 Ohio Valley Goodwill Annual Report



Ohio Valley Goodwill thanks Greater Cincinnati for its on-going support of our mission.

WELCOME

Ohio Valley Goodwill is pleased to present the 2015 Annual Report.

In conformance with our commitment to environmental preservation, we have chosen to highlight only the most critical outcome information for the past year. As we look forward to the celebration of our 100th anniversary next year, we take great pride in the successes of the men and women we served over the past year. It is thanks to on-going community support that Ohio Valley Goodwill has been able to provide the critical employment and training services that enable thousands of people to go to work in our community each year.

The mission of Ohio Valley Goodwill Industries is to provide vocational rehabilitation services to persons of working age who are physically, mentally, psychologically or socially disabled and vocationally limited for the purpose of maximizing their vocational independence.

SERVICE OFFERINGS DURING 2014

Ohio Homeless Veterans Reintegration Program (HVRP).....	299
Northern Kentucky Homeless Veterans Reintegration Program (HVRP).....	209
HUD Housing	207
Supportive Services for Veteran Families	389
Dormitory.....	55
HAMCO (Hamilton County Block Grant Program)	135
Placement Assistance Center	494
THLP (Transitional Housing Leasing Pool)	6
Work Adjustment Services	723
Placement Services – Woodlawn.....	335
Sheltered Employment.....	334
Job Coaching – Woodlawn	402
Skills Training (Office Procedures & Computer Technology, Food Services, Janitorial Training).....	235
Work Evaluation – Woodlawn	171
Temporary Employment Services	23
Center for Advocacy, Recreation & Education (CARE).....	92
Total Services	4,109
Total Placed Into Competitive Employment	913
Total Individuals Served	3,424

(Please note that some clients received more than one service)



ECONOMIC NUMBERS

Total Wages Paid by Goodwill	\$21,054,532
Total Wages Earned by Placed Clients.....	\$15,400,834
Total Taxes Paid by Employees, Goodwill & Outside Employees.....	\$10,579,979
Other Expenses (Goodwill Only)	\$16,544,641
Governmental Assistance Saved	\$8,830,887
Economic Impact (Total of above figures).....	\$72,510,873
Total Rehabilitation Service Fees	\$13,657,355
Ratio of Community Impact/Service Fees	\$5.31: \$1.00

INDIVIDUAL NUMBERS

Clients.....	3,424
Employees	2,069
Donors	717,199
Store Customers.....	1,274,344
Volunteers.....	131
Businesses Involved With Goodwill	129
Total Individuals and Businesses affected by Goodwill	1,997,296

EMPLOYEE NUMBERS

Average Number of Employees / Day	741
---	-----

RECYCLING NUMBERS

Textiles	11,028,528
Hard Goods	33,948,298
Cardboard.....	57,240
Steel.....	367,570
Office Paper.....	30,700
Total Product Recycled	45,432,336

2014 FINANCIAL STATISTICS

Funds Were Received From

Store Sales & Salvage	\$23,188,219
Industrial Contracts	3,925,332
Rehabilitation Services / Grants	13,657,355
Contributions & United Way	308,710
Other Revenue	580,322
Total Funds Received	\$41,659,938

Funds Were Used For

Salaries, Wages, Employees Benefits & Payroll Taxes	\$25,971,529
Operating Expenses	11,398,496
Debt Repayment	- 0 -
Capital Expenditures	1,490,607
Increase in General Fund	2,799,306
Total Funds Used	\$41,659,938

Financial Condition

Cash & Investments	\$35,873,446
Accounts Receivable	2,387,610
Inventory	4,210,731
Prepaid Expenses	202,183
Land, Building & Equipment (Net)	19,687,430
Total Assets	\$62,361,400

Liabilities & Net Worth

Accounts Payable	\$1,155,760
Accrued Expenses & Taxes	1,017,640
Deferred Revenue	248,225
Notes Payable	13,090,000
Other Liabilities	859,346
Total Liabilities	\$16,370,971
Net Worth	\$45,990,429
Total Liabilities & Net Worth	\$62,361,400

% of Programmatic Expense / Revenue Ratios

	Amount	Percent of Revenues
Program Expenses	\$36,148,182	86.8%
Management & General Expenses	3,448,590	8.3%
Fundraising Expenses	264,660	.6%
Totals	\$39,861,432	95.7%

Serving men and women with disabilities and our nation's veterans for nearly 100 years.



Board of Directors

Charles C. Wright
Wright Brothers, Inc.
Chairman

Jim Armour
Vice Chairman

Dennis J. Barron
Frost Brown Todd, LLC
Secretary

Tim Mooney
Treasurer

JoAn Armour

Kendra Bach
Wells Fargo Bank, N.A.

Sue Bureson
Service Guild President

Paul C. Davis

Linda Eslick

Janet Fette
Tape Products Company

Jane Kreps

Jonathan D. McCann, CFA
Johnson Investment Counsel, Inc.

Joy Packer

William M. Stewart

Joe Walter
Forcht National Bank

Members

Richard Davis
US Bancorp

Arthur Ehrnschwender

John Magyar

Executive Staff

Joseph S. Byrum
President and Chief Executive Officer

Jo Ann Decker
Vice President, Rehabilitation Services

Gail Hana
Vice President, Contributed Goods

Doug Ostholthoff
Vice President, Administrative Services

Michael Flannery
Public Information Officer

Keith Koerner
Director, Facilities and Security

George Palmer
Director, Public Relations and Marketing





Ohio Valley Goodwill Industries
 10600 Springfield Pike
 Cincinnati, Ohio 45215
www.cincinnatiagoodwill.org



www.facebook.com/cincigoodwill



www.pinterest.com/cincigoodwill



www.linkedin.com/company/ohio-valley-goodwill-industries



www.youtube.com.CinciGoodwill



Awards 2015

- 2015 Marian and Donald Spencer "Spirit of America" Award from the Cincinnati Association
- 2015 Certificate of Achievement from SourceAmerica for Ohio Valley Goodwill for "Outstanding Performance."
- 2015 "Best of Cincinnati, Vintage Thrift Store," CityBeat Magazine
- 2015 Butler County Board of Developmental Disabilities Community Recognition Award- Brenda Matthews

Awards 2014

- 2014 Clermont County Board of Developmental Disabilities – Provider Appreciation Award, awarded to Ohio Valley Goodwill Industries
- 2014 "Excellence in Reuse" Award – Ohio Valley Goodwill Industries from Hamilton County Recycling and Solid Waste District
- 2014 "Best of Cincinnati, Vintage Thrift Store," CityBeat Magazine
- 2014 Bronze Level Achievement Award to Ohio Valley Goodwill from AbilityOne™ Quality Work Environment Initiative
- 2014 Butler County Board of Developmental Disabilities Community Recognition Award- Michael Johnson and Aimee Rittner
- 2014 Clean Kitchen Award from Hamilton County Public Health for Ohio Valley Goodwill's Food Services Program.
- 2014 Pillar Award for Community Service, "Non-Profit Board Executive of the Year"- Mr. Dennis Barron, OVGI Board of Directors.

Professional Affiliations:

National Rehabilitation Association
 Ohio Provider Resource Association
 Ohio Rehabilitation Association
 Southwest Ohio Rehabilitation Association
 Ohio Association of Goodwill Industries
 Ability One™
 ACCSES
 Society for Human Resources Management
 Cincinnati USA Regional Chamber
 Woodlawn Chamber of Commerce

An Equal Opportunity Employer and Services Provider

A United Way Agency

Accredited by: The Commission on Accreditation of Rehabilitation Facilities (CARF)

Ohio Valley Goodwill Industries is a 501(c) 3 tax exempt organization

The on-going generosity of citizens in the Greater Cincinnati community has helped the organization to maintain its environmental commitment to re-use, re-new and recycle.

2015 Annual Report written by Sharon Hannon, Marketing Specialist
 Artistic Concept and Design: Wilz Design, Inc.

