Helping People Achieve Personal Success for 100 Years

















2016 Ohio Valley Goodwill Annual Report Celebrating a Century of Service

WELCOME

Ohio Valley Goodwill Industries is pleased to present this year's annual report in celebration of the organization's 100th Anniversary. From humble beginnings in 1916 the organization first started in downtown Cincinnati and has grown through the years to become one of the largest providers of vocational training and job placement services in the State of Ohio. As we celebrate this milestone, we pause to recognize the successes of the thousands of individuals we have served through the years.

Also, with our continued dedication to helping the Greater Cincinnati community with its commitment to positive recycling, the organization helped to recycle more than 49 million pounds of textiles and other goods during 2015. With our responsibility to be an effective environmental steward we present this publication with the most important yearly information. We encourage you to visit our website at **www.cincinnatigoodwill.org** for continuing information, news and success stories, and to keep current with Ohio Valley Goodwill's activities.

During this important anniversary year, we thank the community for its support, for the donations that we receive, and the commitment to our important mission of service.



The mission of Ohio Valley Goodwill Industries is to provide rehabilitation services to persons of working age who are physically, mentally, psychologically or socially disabled and vocationally limited for the purpose of maximizing their vocational independence.

BOARD OF DIRECTORS

Charles C. WrightWright Brothers, Inc

Jim Armour Vice Chairman

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Second Vice Chairman

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Tim Mooney

William M. Stewart

Brad Thiery Multi Craft

Douglas D. Thomson Frost Brown Todd LLC

Joe Walter Forcht National Bank

MEMBERS

JoAn Armoui

Al Cambridge

Paul Davis

Richard Davis

John Magyar

EXECUTIVE STAFF

Joseph S. ByrumPresident and Chief Executive Office

Jo Ann Decker Vice President, Rehabilitation

Doug OstholthoffVice President, Administrative Services

Jeff EasthamDirector of Operations

Michael Flannery
Public Information Officer

Keith Koerner Director, Facilities and Securit_.

George PalmerDirector, Public Relations and Marketing

SERVICES PROVIDED DURING 2015

Ohio Homeless Veterans Reintegration Program (HVRP)
Northern Kentucky (HVRP)
Northern Rentucky (TVR)
HUD Housing310
Supportive Services for Veteran Families
Supported Services for Veteran Families – Priority One
Dormitory
HAMCO (Hamilton County Block Grant Program)
Placement Assistance Center
TBRA - KY
Work Adjustment Services
Placement Services – Woodlawn
Sheltered Employment
Job Coaching – Woodlawn
Skills Training
Work Evaluation – Woodlawn
Temporary Employment Services
Center for Advocacy, Recreation and Education (CARE)
T. 10 1
Total Services
Total Clients Placed Into Competitive Employment919
*Total Clients Served
* Some clients received more than one service. Also note that Transportation and Medical (Nursing) services are excluded above which would total 58,080 trips and 13,000 units of service respectively
COMMUNITY IMPACT
ECONOMIC NUMBERS
Total Wages Paid by Goodwill\$21,631,022
Total Wages Earned by Placed Clients
Total Taxes Paid by Employees, Goodwill and Outside Employees 10,816,739
Other Expenses (Goodwill Only)
Other Expenses (Goodwill Only)
Governmental Assistance Saved
Governmental Assistance Saved 8,887,158 Economic Impact (Total of Above Figures) \$74,705,930 Total Rehabilitation Service Fees 13,648,355 Ratio of Community Impact/Service Fees \$5.47:\$1.00 INDIVIDUAL NUMBERS Clients 3,532 Employees 1,903 Donors .751,042 Store Customers 1,237,240
Governmental Assistance Saved 8,887,158 Economic Impact (Total of Above Figures) \$74,705,930 Total Rehabilitation Service Fees 13,648,355 Ratio of Community Impact/Service Fees \$5.47:\$1.00 INDIVIDUAL NUMBERS Clients 3,532 Employees 1,903 Donors 751,042 Store Customers 1,237,240 Volunteers 127
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2015 FINANCIAL STATISTICS:

ZUISTIMANCIAL	STATISTICS.	
Store Sales & Salvage Industrial Contracts Rehabilitation Services/Gr Contributions & United W Other Revenue Total Funds Received		
FUNDS WERE USED FOR Salaries, Wages, Employm & Payroll Taxes Operating Expenses Debt Repayment Capital Expenditures Interest in General Fund Total Funds Used		
FINANCIAL CONDITION Cash & Investments Accounts Receivable Inventory Prepaid Expenses Land, Building, & Equipme		
LIABILITIES & NET WORT Accounts Payable	\$1,131,484 \$	
% of Programmatic Expenses / Revenue Ratios		
Program Expenses \$35,945,630	87.2% of Revenues	
Management & General E \$3,563,406	xpenses 8.6% of Revenues	
Fundraising Expenses \$306,021	.7% of Revenues	
Totals	06 E0/ of Poyonus	

96.5% of Revenues

\$39,815,057







www.pinterest.com/cincigoodwill

www.youtube.com.CinciGoodwill



twitter:

www.linkedin.com/company/ohio-valley-goodwill-industries

AWARDS:

2016

- Doug Ostholthoff
- "Goodwill Industries Day throughout all of Hamilton County" in recognition
- 2016 Butler County Board of Developmental Disabilities Community Recognition Award- Matt Burnheimer and Michael Johnson
- 2016 Community Pillar Nonprofit Board Executive of the Year Joe Walter,

2015

- 2015 Oticon Focus on People Advocacy Award Winner Camilla Gilbert,
- CEO and President Joe Byrum

Professional Affiliations:

Human Services Chamber of Hamilton County National Rehabilitation Association Ohio Provider Resource Association Ohio Rehabilitation Association Southwest Ohio Rehabilitation Association Ohio Association of Goodwill Industries Source America **ACCSES** Society for Human Resources Management Cincinnati USA Regional Chamber

Woodlawn Chamber of Commerce

Artistic Concept and Design: Wilz Design, Inc.

An Equal Opportunity Employer and Services Provider Accredited by: The Commission on Accreditation of Rehabilitation Facilities (CARF) Ohio Valley Goodwill Industries is a 501(c) 3 tax exempt organization

2016 Annual Report written by George Palmer, Director Public Relations and Marketing

The on-going generosity of citizens in the Greater Cincinnati community has helped the organization to maintain its environmental commitment to re-use, re-new and recycle.

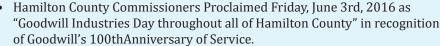














from SmartBusiness Magazine and Medical Mutual

2015 SWORA "Rehabilitation Practitioner of the Year" Award - Matt Burnheimer, **Employment Services Supervisor**

OVGI Employment Specialist.

2015 CEO of the Year Award- non-profit from The Business Courier -